

Alex Spitz

Entrepreneur, Project Manager,
Business Developer and IT
enthusiast

Detail-oriented, highly visual and self-motivated
Project Manager



alex@alexspitz.com ✉

+54 (911) 5817-6968 📞

Buenos Aires, Argentina 📍

www.alexspitz.com 🌐

linkedin.com/in/alexspitz **in**

WORK EXPERIENCE

COO

Saridan SRL

04/2016 - Present

Construction and Finance Company

Achievements/Tasks

- Successfully managed \$2 - \$4 million budget construction projects and achieved projected goals
- Managed balance sheet, revenue, cost, cash flow, operating costs, research and negotiated new rates on different vendors
- Negotiated contracts, controlling costs and looked for new business opportunities resulting in reduced operating costs and new sources of income
- Run day to day operations and coordinated a team to execute day to day tasks
- Directed company's strategy and operations as part of the Executive Committee

MANAGING PARTNER

Danilan SRL

10/2010 - 03/2016

Clothing Company

Achievements/Tasks

- Managed thru out the years to keep the company profitable despite the ups and downs of Argentine's economy
- Lead renegotiation activities of major vendor service contacts controlling costs
- Coordinated with 3rd party manufacture staff and vendors directly to achieved the necessary supply
- Manage book keeping, expenses, and all other financial aspects of business
- Develop new business opportunities beyond regular clothing line
- Managed providers, leases, customers

EDUCATION

Bachelor's in Business Administration

Universidad de Congreso

03/2003 - 12/2005

Mendoza, Argentina

Bachiller Perito Mercantil

Escuela de Comercio Martín Zapata

03/1996 - 12/2000

Mendoza, Argentina

SKILLS

Teamwork

Decision Making

Negotiation

Business Knowledge

Financial Knowledge

Customer Service Skills

Optimizer

Research

PERSONAL PROJECTS

OpenHAB Home Automation
(10/2018 - Present)

LANGUAGES

Spanish

Native or Bilingual Proficiency

English

Native or Bilingual Proficiency

INTERESTS

Reading

Technology

Blockchain

Music - DJ

Cars

Handy work